



PERCONTI DATA SYSTEMS, INC.

Software Design and Data Systems Consulting

April 15, 2011

Dear Utopia Customer:

As we normally do, we are publishing our rates for the upcoming maintenance period (effective January 1, 2012). We are continually striving to meet and exceed the demands of our customers, while keeping maintenance reliable, affordable, and a value to those who continually renew their contracts. This year there will be **no maintenance increase**. We are doing our best to hold down our costs, as we know all of you have had to make serious budget cutbacks.

The pricing structure is below:

Plan	Software Updates	Email	Telephone	Reports	Cost
Gold	unlimited	yes	yes	4 hours	\$4,995
Silver	unlimited	yes	yes	0	\$2,995
Bronze	unlimited	yes	no	0	\$ 995

We would recommend choosing a plan that suits your anticipated needs over the year as well as fits your budget. For recommendations on which plan would be best for you, please call me and we can discuss your options.

Invoices will be going out at the beginning of November.

Sincerely,
Perconti Data Systems, Inc.

Brian Perconti, Sr.

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